SECTION B Supplies or Services and Prices

| ITEM | SUPPLIES/SERV              | MAX         | UNIT     | UNIT PRICE  | *MINIMUM    |
|------|----------------------------|-------------|----------|-------------|-------------|
| NO   | ICES                       | QUANTITY    |          |             | GUARANTEE   |
|      |                            |             |          |             | AMOUNT      |
| 0001 |                            | 1.00        | Lot      | \$10,000.00 | \$10,000.00 |
|      | NON-PERSONAL SI            | ERVICES - 0 | CONTRACT | YEAR 1      |             |
|      | FFP - IN ACCORI            | DANCE WITH  | THE STA  | TEMENT OF   |             |
|      | WORK, SECTION (            | C HERETO,   | FOR THE  | PERIOD 07   |             |
|      | MAY 2002 THROUG            | H 06 MAY    | 2003. S  | SEE SECTION |             |
|      | B, LABOR RATE T            | TABLE, FOR  | INDIVID  | OUAL LABOR  |             |
|      | RATES.                     |             |          |             |             |
|      |                            |             |          |             |             |
|      | 4 DITENTED 3 3 4 0 1 13 10 | 00 ETTT DD  | ATEED T  | **          |             |

\* FUTURE AMOUNTS WILL BE CITED IN INDIVIDUAL TASK ORDERS

| ITEM<br>NO | SUPPLIES/SERV<br>ICES | MAX<br>OUANTITY | UNIT | UNIT PRICE | MAX AMOUNT  |
|------------|-----------------------|-----------------|------|------------|-------------|
| 0002       |                       | 1.00            | Lot  |            | TO BE CITED |
|            |                       |                 |      |            | IN          |
|            |                       |                 |      |            | INDIVIDUAL  |
|            |                       |                 |      |            | TASK ORDERS |

NON-PERSONAL SERVICES - CONTRACT YEAR 1

T&M - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07

MAY 2002 THROUGH 06 MAY 2003. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

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ITEM SUPPLIES/SERV MAX UNIT UNIT PRICE MAX AMOUNT
NO ICES QUANTITY

1.00 Lot TO BE CITED
I INDIVIDUAL
TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 1 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2002 THROUGH 06 MAY 2003. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 1001 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            |             |

INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 2 FFP - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2003 THROUGH 06 MAY 2004. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 1002 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            | IN          |
|      |               |          |      |            | INDIVIDUAL  |
|      |               |          |      |            | TASK ORDERS |

NON-PERSONAL SERVICES - CONTRACT YEAR 2

T&M - IN ACCORDANCE WITH THE STATEMENT OF
WORK, SECTION C HERETO, FOR THE PERIOD 07
MAY 2003 THROUGH 06 MAY 2004. SEE SECTION
B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR
RATES.

TASK ORDERS

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NON-PERSONAL SERVICES - CONTRACT YEAR 2 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2003 THROUGH 06 MAY 2004. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 2001 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            | INDIVIDUAL  |

NON-PERSONAL SERVICES - CONTRACT YEAR 3
FFP - IN ACCORDANCE WITH THE STATEMENT OF
WORK, SECTION C HERETO, FOR THE PERIOD 07
MAY 2004 THROUGH 06 MAY 2005. SEE SECTION
B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR

RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT | PRICE | MAX A | TNUOMA  |
|------|---------------|----------|------|------|-------|-------|---------|
| NO   | ICES          | QUANTITY |      |      |       |       |         |
| 2002 |               | 1.00     | Lot  |      |       | TO B  | E CITED |
|      |               |          |      |      |       |       | IN      |
|      |               |          |      |      |       | IND:  | IVIDUAL |
|      |               |          |      |      |       | TASK  | ORDERS  |

NON-PERSONAL SERVICES - CONTRACT YEAR 3

T&M - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07

MAY 2004 THROUGH 06 MAY 2005. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

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ITEM SUPPLIES/SERV MAX UNIT UNIT PRICE MAX AMOUNT
NO ICES QUANTITY
2003 1.00 Lot TO BE CITED
I INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 3 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2004 THROUGH 06 MAY 2005. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 3001 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            |             |

INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 4 FFP - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2005 THROUGH 06 MAY 2006. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| Έ.  | M | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|-----|---|---------------|----------|------|------------|-------------|
| )   |   | ICES          | QUANTITY |      |            |             |
| 0 ( | 2 |               | 1.00     | Lot  |            | TO BE CITED |
|     |   |               |          |      |            | IN          |
|     |   |               |          |      |            | INDIVIDUAL  |
|     |   |               |          |      |            | TASK ORDERS |

NON-PERSONAL SERVICES - CONTRACT YEAR 4

T&M - IN ACCORDANCE WITH THE STATEMENT OF
WORK, SECTION C HERETO, FOR THE PERIOD 07
MAY 2005 THROUGH 06 MAY 2006. SEE SECTION
B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR
RATES.

TASK ORDERS

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ITEM SUPPLIES/SERV MAX UNIT UNIT PRICE MAX AMOUNT
NO ICES QUANTITY
3003 1.00 Lot TO BE CITED
I INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 4 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2005 THROUGH 06 MAY 2006. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 4001 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            | INDIVIDUAL  |

NON-PERSONAL SERVICES - CONTRACT YEAR 5
FFP - IN ACCORDANCE WITH THE STATEMENT OF
WORK, SECTION C HERETO, FOR THE PERIOD 07
MAY 2006 THROUGH 06 MAY 2007. SEE SECTION
B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR

RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 4002 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            | IN          |
|      |               |          |      |            | INDIVIDUAL  |
|      |               |          |      |            | TASK ORDERS |

NON-PERSONAL SERVICES - CONTRACT YEAR 5

T&M - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07

MAY 2006 THROUGH 06 MAY 2007. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

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INDIVIDUAL TASK ORDERS

ITEM SUPPLIES/SERV MAX UNIT UNIT PRICE MAX AMOUNT
NO ICES QUANTITY
4003 1.00 Lot TO BE CITED
I INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 5 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2006 THROUGH 06 MAY 2007. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| ITEM | SUPPLIES/SERV | MAX      | UNIT | UNIT PRICE | MAX AMOUNT  |
|------|---------------|----------|------|------------|-------------|
| NO   | ICES          | QUANTITY |      |            |             |
| 5001 |               | 1.00     | Lot  |            | TO BE CITED |
|      |               |          |      |            |             |

NON-PERSONAL SERVICES - CONTRACT YEAR 6 FFP - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2007 THROUGH 06 MAY 2008. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

| MAX AMOUNT  | PRICE | UNIT | UNIT | MAX      | SUPPLIES/SERV | $\mathtt{ITEM}$ |
|-------------|-------|------|------|----------|---------------|-----------------|
|             |       |      |      | QUANTITY | ICES          | NO              |
| TO BE CITED |       |      | Lot  | 1.00     |               | 5002            |
| IN          |       |      |      |          |               |                 |
| INDIVIDUAL  |       |      |      |          |               |                 |
| TASK ORDERS |       |      |      |          |               |                 |

NON-PERSONAL SERVICES - CONTRACT YEAR 6

T&M - IN ACCORDANCE WITH THE STATEMENT OF
WORK, SECTION C HERETO, FOR THE PERIOD 07
MAY 2007 THROUGH 06 MAY 2008. SEE SECTION
B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR
RATES.

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ITEM SUPPLIES/SERV MAX UNIT UNIT PRICE MAX AMOUNT
NO ICES QUANTITY
5003 1.00 Lot TO BE CITED
I INDIVIDUAL TASK ORDERS

NON-PERSONAL SERVICES - CONTRACT YEAR 6 COST - IN ACCORDANCE WITH THE STATEMENT OF WORK, SECTION C HERETO, FOR THE PERIOD 07 MAY 2007 THROUGH 06 MAY 2008. SEE SECTION B, LABOR RATE TABLE, FOR INDIVIDUAL LABOR RATES.

# PART I - THE SCHEDULE SECTION B SUPPLIES/SERVICES AND PRICES/COST

## B.1 MINIMUM & MAXIMUM AMOUNTS, INDEFINITE-DELIVERY/INDEFINITE QUANTITY (ID/IQ).

- a. This is an Indefinite-Delivery/Indefinite-Quantity (ID/IQ) multiple award contract, using Time-and-Materials (T&M), Firm Fixed Price (FFP) and Cost-Reimbursement type task orders in accordance with Federal Acquisition Regulation (FAR) Subpart 16.5 Indefinite-Delivery Contracts. The total aggregate amount of all orders placed against all contracts awarded shall not exceed \$28,000,000 over a six (6) year period. The guaranteed minimum is \$10,000.00 for each contractor, during the first two years only.
- b. Task orders will be awarded in accordance with Section G., Task Order Procedures, of this document.

#### B.2 PRICING OF LABOR RATE TABLE FOR TASK ORDERS.

- a. All task orders awarded pursuant to this contract, whether awarded on a T&M or FFP basis, will be priced in accordance with the pricing set forth in Section B.4, Labor Rate Table. The labor rates in this section reflect the fully-burdened rates for each labor category and will apply to all direct labor hours.
- b. In the event work is required for which the contractor can be expected to incur costs markedly different from those normally incurred, e.g. work Outside the Continental United States (OCONUS), consideration will be given to pricing on a cost-reimbursement basis. In such situations, additional costs which cannot be appropriately charged under the Other Direct Costs (ODCs) contract line item numbers (CLINs) will be negotiated on a case-by-case basis.

### c. T&M Labor/FFP Rates.

(1) Government Site Rates. When performing at Government sites, the contractor shall furnish fully burdened personnel rates. The Government will provide only office space, furniture, and office equipment and supplies, as described in Section H, Government-Furnished Equipment (GFE)/Government-Furnished Information (GFI).

- (2) Contractor Site Rates. When performing at a contractor site, the contractor shall furnish fully burdened personnel rates which include loads for office space and all normal supplies and services required to support the work. This includes, but is not limited to, telephones, faxes, copiers, personal computers, postage (to include courier services such as Federal Express), ordinary business software (e.g., word processing, spreadsheets, graphics, etc.), normal copying and reproduction costs.
- d. Proposed labor rates and Other Direct Cost (ODC) mark-up percentages shall be entered in Section B.4. under labor categories and ODCs, respectively.
- Labor. The Section B.4 Labor Rate Table represents fully-loaded hourly rates for each skill classification. fully-burdened labor rates shall include all direct, indirect, general and administrative costs and profit associated with providing the required skill. The fully-burdened labor rates shall include all labor and labor-related costs, such as, but not limited to, the following list of representative laborrelated costs: salaries, wages, bonuses to include stock bonuses, incentive awards, employee stock options, stock appreciation rights, employee stock ownership plans, employee insurance, fringe benefits, contributions to pension, other post-retirement benefits, annuity, employee incentive compensation plans, incentive pay, shift differentials, overtime, vacation time, sick pay, holidays, and all other allowances based upon a comprehensive employee compensation Contractor site rates shall also include contractorprovided facilities, furniture, equipment, supplies, tool kits, employee training and overhead amounts required for work at contractor site rates. This includes, but is not limited to, telephones, facsimile machines and their telecommunications lines, copiers, personal computers, postage (to include courier services such as Federal Express), ordinary business software, such as word processing, spreadsheets, graphics, normal copying and reproduction costs. The use of uncompensated overtime is not allowed. Offerors shall propose all hourly rates based on a 40-hour work-week (2,080 hours per year).
- (2) <u>Program Management Support Costs</u>. Contract-level program management support costs are included as a percentage of each individual labor category rate, and encompass support for contract-level management, reporting requirements (see Section

- C.6, Reports, Data, Briefings and Other Deliverables) and related travel and meeting attendance costs associated with the contractor's program management staff, as it relates to overall management of the GEMS Program. As a result, these program management support costs are allocated among all of the task orders issued under this contract. These "program management" support costs are differentiated from individual task order "Task Order Manager" support costs, which are billed as hourly labor rates against individual task orders for direct support to the effort performed under those task orders. This will result in direct billings at the task order level for labor hours in the "Task Order Manager" category, to specifically support program or project management for the task order.
- ODCs. ODCs consist of materials and task order-related travel costs, i.e., relocation and temporary duty (TDY) to include travel, lodging and meals. A mark-up percentage for associated indirect loadings and profit percentage for FFP TOs shall be applied to the ODCs. The successful Offeror's mark-up percentage and profit percentage shall be fixed for the duration of the contract. These percentages shall be indicated on each Labor Rate Table under the ODCs. For evaluation purposes only, the ODCs are being considered under FFP TOs. T&M type TOs will include time at the proposed rates herein for each skill category, plus materials, ODCs and the fixed markup percentages proposed. The cost of general purpose items required for the conduct of the contractor's normal business operations will not be considered an allowable ODC in the performance of this contract. See also Section G and Section H for limitations on materials and mandatory support documentation. Profit is not allowed on ODCs in a T&M type task order. Profit is allowed for FFP task orders, and may be negotiated on cost-reimbursement type task orders.
- e. The labor rates are fixed for the contract duration, however, the contractor may submit a proposal reducing the fixed labor rates and mark-up percentages at any time during the life of this contract. The Government will review these proposals and determine if the revised rates are realistic and in the best interest of the Government. If the rates are accepted, the Government will modify the contract by incorporating the new rates into the labor rate tables.
- f. The rates that are set-forth in the contract can be used on either T&M or FFP task orders. The rates specified below shall apply to most of the work performed under this contract.

- g. At the request of either the contractor or the Government, the contractor may throughout the life of the contract propose additional labor categories, rates and descriptions in addition to the labor categories, rates and descriptions that are proposed that the contractor believes will be required to support requirements of this contract. These additional categories, rates and descriptions will be negotiated on a case-by-case basis. The additional categories, rates and descriptions proposed, upon determination by the Government that they are fair and reasonable, will be incorporated into Section B of this contract.
- B.3 TOTAL COST OF OWNERSHIP PRICING. Individual task orders may require the contractor to restructure its price proposal to provide for the total cost of ownership. For example, instead of providing a cost proposal based on fixed hourly rates, specific task orders may require pricing on a per seat/workstation or similar basis to determine the total life cycle cost.

#### B.4 LABOR RATE TABLE.

The following Labor Rate Table represents fully-loaded hourly labor rates for each skill classification. The Offeror shall provide one composite rate for work performed at the contractor site and one composite rate for work performed at Government sites for each labor category. The Offeror shall include pricing for the Section B Labor Rate Tables in the provided Microsoft Excel workbook. The years cited represent contract years. For purposes of preparing proposals and for evaluation purposes only, assume that contract award will be January 2002.